



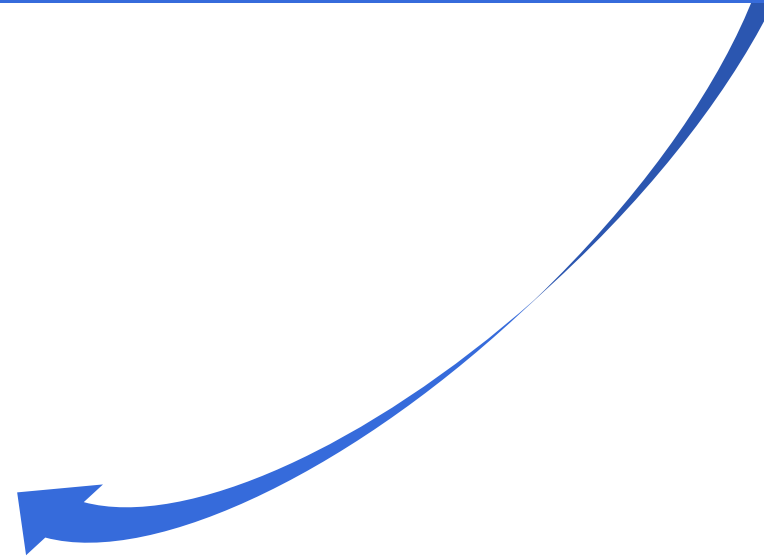
What are the benefits of supplier consolidation?

Supplier consolidation can reduce risk – with fewer suppliers to manage, your company can spend **more time** on regulatory and quality requirements.





Sticking with one supplier for multiple business areas also means that you have access to more **cohesive spend analytics** which may help you streamline and optimise your own purchasing processes.




We know that the time spent sourcing products, arguing with suppliers, and on general admin for different points of contact in numerous companies can mount up.

This can cause internal issues like breaks in process unless you have the resources to manage it.

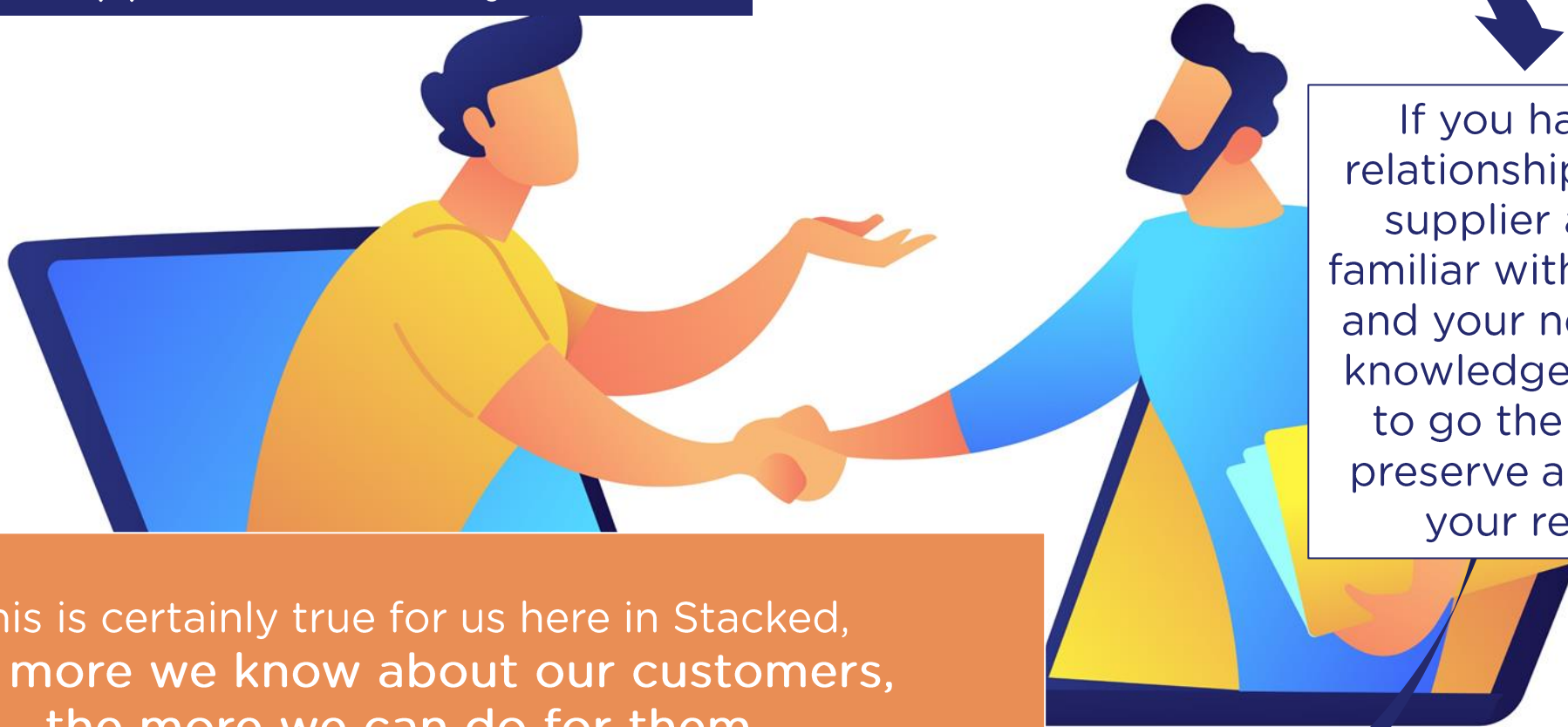
Having one supplier for multiple business areas **removes this headache** and frees up time for your staff to spend on customer facing or revenue generating activities.





If you are switching back and forth between suppliers, none of them really get to know you, your business, or your processes. Staying with one supplier gives them the opportunity to **refine their offering** to you and your specific needs.

There is a common misconception that reducing your supplier base affects your ability to negotiate better terms but in fact the opposite is actually true.



If you have a strong relationship with one key supplier and they are familiar with your business and your needs, then this knowledge enables them to go the extra mile to preserve and strengthen your relationship.

This is certainly true for us here in Stacked, the more we know about our customers, the more we can do for them. This isn't always the case with a supplier that you don't have any history with.

We know that a one-for-all approach just doesn't work, so we aim to be as flexible as possible for our customers, **tailoring services and sourcing products** to meet their requirements on a case-by-case basis.



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